





























A publication is only as good as its editors ... and ours are the best: Ball Publishing's 11 full-time and at-large editors combine for more than 300 years of experience in horticulture and agriculture. Six have advanced degrees. All are professionally dedicated to the industry—this is not a temporary stop on the way to a better gig. Horticulture is their passion and it shows in their reporting, writing and commentary.

Print advertising works!

VISITED ADVERTISER'S 63% WEBSITE 35% **DISCUSSED AD WITH OTHERS** 31% PASSED AD ALONG TO OTHERS 31% PURCHASED/ORDERED A PRODUCT/SERVICE 27% FILED AD FOR FUTURE REFERENCE 25% RECOMMENDED A PRODUCT/SERVICE

> *As of June 2024 AAM Publisher's Statement **May 2024 Signet Research Study ***May 2024 Signet Research Study and Publisher's own data

CONTACTED ADVERTISER, DEALER OR REPRESENTATIVE

DECISION MAKERS WITH BUYING POWER

94% of respondents are involved with purchasing.**

AD RESPONSE RATE

90% answered that they have taken action as a result of seeing an ad in GrowerTalks | Green Profit.**

TOTAL INDUSTRY **REACH**

80% of respondents share their copy with at least one other person. And with more than 13,000 digital-only subscribers our estimated total reach is greater than 75,000.***

61% of grower subscribers are also retailers.*

PROVEN ROI

31% reported purchasing a product as a result of seeing a print ad in GrowerTalks | Green Profit.**

21%

Print Media

green PR

34,000*+ print and digital subscribers

Complete industry coverage reaching growers, retailers, nursery and landscape.

> 21,500+ average qualified print circulation 13,000+ average additional digital circulation



GROWERTALKS

12X PER YEAR (JANUARY-DECEMBER)

Since its inception in 1937 by George J. Ball, GrowerTalks has established itself as the leading source of information and insights for professionals in the horticultural industry. Combined with sister publication Green Profit, it brings valuable production, business and retail focused information to the industry.



Digital Component



Chris Beytes, Editor-in-Chief

See page 6 for e-newsletter information.



12X PER YEAR (JANUARY-DECEMBER)

Green Profit delivers valuable information to help garden centers with their business. Including topics such as plants, technology, hard goods, business operations and more, Green Profit helps our readers thrive in today's ever-changing retail landscape. Combined with sister publication GrowerTalks, we cover it all, from must-have new varieties to consumer shopping habits.



Digital Component

e-newsletter

Ellen C. Wells, Editor-at-Large

See page 6 for e-newsletter information.

*As of June 2024 AAM Publisher's Statement combined with Publisher's own data



FREE READER SERVICE LEADS

Print advertisements receive leads from each running issue.

2025 Editorial Calendar

	GROWERTALKS	GREEN PROFIT	EXTRAS	
JANUARY Ad Close: 11-25-24 Material Due: 12-6-24	THE GROWING MEDIA, NUTRITION & IRRIGATION ISSUE What's in Your Media? Nitrogen Forms & What They Do California Trials Preview & Guide	THE GIFTS & HOLIDAY ISSUE Gift Market Preview Fall Decor— Where Do You Buy? Salary & Benefits Survey	BONUS DISTRIBUTION: Tropical Plant International Expo (TPIE) RETAIL SPOTLIGHT: Katie Elzer-Peters' Tech Connection	
ADDED VALUE	BUY ONE-GET ONE FREI	•	25 January issue of <i>GrowerTalks</i> <i>Green Prot</i> u will receive one free matching ad in 2025.* See ad rate page for detai	
FEBRUARY	THE CHEMICALS & BIOCONTROLS ISSUE	THE CONTAINER GARDENING PRODUCTS ISSUE	PERENNIAL SPOTLIGHT: Paul Pilon's Pointers	
Ad Close: 12-23-24 Material Due: 1-6-25	Deep Dive—Banker Plants: Would They Work for You?	Combo Container Extravaganza!	r dan i nome i ennere	
	Deep Dive—Application Methods for BCAs	New Container Technology		
MARCH Ad Close: 1-24-25	THE "TRENDING NOW" NEW PRODUCTS ISSUE Winter Show Product Highlights	THE "TRENDING NOW" NEW PRODUCTS ISSUE Endcap-Worthy New Products	BONUS DISTRIBUTION: National Hardware Show	
Material Due: 2-6-25	5 5	The Survey Says What Consumers Want	RETAIL SPOTLIGHT: Katie Elzer-Peters' Tech Connection	
APRIL Ad Close: 2-24-25 Material Due: 3-6-25	THE STRUCTURES ISSUE How Much Does a Greenhouse Project Actually Cost?	THE PLANT HEALTH PRODUCTS ISSUE Regional Insect & Disease Problems Training Your Team on Pest Controls	PERENNIAL SPOTLIGHT: Paul Pilon's Pointers	

MAY

Ad Close: 3-24-25

Material Due: 4-7-25

THE POINSETTIA

Biocontrols for Poinsettias

PRODUCTION ISSUE

New Intros for the Holidays

THE HOUSEPLANTS & **HOME DÉCOR PRODUCTS ISSUE**

Speaking to Young Plant Parents Go Big at Home With

Tall Foliage

BONUS DISTRIBUTION:

Floriexpo

RETAIL SPOTLIGHT:

Katie Elzer-Peters' **Tech Connection**



Your full-page ad in GrowerTalks | Green Profit provides a free ad effectiveness study.

JUNE

ADDED

VALUE

Ad Close: 4-24-25

Material Due: 5-6-25

THE GREENHOUSE TOOLS & **EQUIPMENT ISSUE**

What's the Next Thing in Greenhouse Technology?

YOUNG GROWER AWARD ESSAYS

THE GARDEN DÉCOR PRODUCTS ISSUE

Illuminating the Garden Fountains & Water Features

BONUS DISTRIBUTION:

National Lawn & Garden Show

PERENNIAL SPOTLIGHT: Paul Pilon's Pointers

PRINT SUPPLEMENT: Biosolutions Guide

Advertising opportunities available



PEST MANAGEMENT | CULTURE NOTES | TRENDING NOW | CONSUMER BUZZ

AMANDA THOMSEN on retail | BILL MCCURRY on retail business | JOHN FRIEL on the industry

	GROWERTALKS	GREEN PROFIT	EXTRAS	
Ad Close: 5-23-25 Material Due: 6-6-25	THE @CULTIVATE ISSUE Annuals Highlights From California Trials	THE NEW VARIETIES ISSUE New Annuals Especially for IGCs	BONUS DISTRIBUTION: Ball Seed Customer Days Cultivate'25 SAF Annual Convention RETAIL SPOTLIGHT: Katie Elzer-Peters' Tech Connection	
Ad Close: 6-24-25 New Landscape Plants With Benefits New Edibles		THE PREP-FOR-NEXT-YEAR ISSUE Retail Revamp New Edibles & From California Trials	BONUS DISTRIBUTION: Farwest PERENNIAL SPOTLIGHT: Paul Pilon's Pointers	
SEPTEMBER Ad Close: 7-24-25 Material Due: 8-6-25	Ad Close: 7-24-25 Ad Close: 7-24-25 Editors' Picks & Pics TECHNOLOGY ISSUE Greening Up the Garden Center		BONUS DISTRIBUTION: The Garden Center Group Fall Event RETAIL SPOTLIGHT: Katie Elzer-Peters' Tech Connection	
Ad Close: 8-25-25 Material Due: 9-5-25 THE GREENHOUSE EFFICIENCY ISSUE The Autonomous Greenhouse-How Close Are We? Cool It!—Keeping Control of Your Temps		THE SOIL & AMENDMENT PRODUCTS ISSUE Soil for Every Cart The Benefits of Soil Amendments	BONUS DISTRIBUTION: National FFA Convention & Expo PERENNIAL SPOTLIGHT: Paul Pilon's Pointers	
Ad Close: 9-24-25 Material Due: 10-6-25 THE PLUG & LINER ISSUE Lighting Recipes for Young Plant Production Getting to Goldilocks— Watering Just Right		THE FRESH NEW PRODUCTS ISSUE Hot Products From the Distributor Shows Stuff We Love—Editor's Picks	BONUS DISTRIBUTION: Great Lakes Expo RETAIL SPOTLIGHT: Katie Elzer-Peters' Tech Connection	
Ad Close: 10-24-25 Material Due: 11-6-25 THE BUSINESS ISSUE Advice for the Stages of Business Salary & Benefits Survey		THE ECO-FRIENDLY PLANTS & PRODUCTS ISSUE Creating a Pollinator Oasis Water-Efficient Plants & Techniques	BONUS DISTRIBUTION: Mid-Atlantic Nursery Trade Show (MANTS) PERENNIAL SPOTLIGHT: Paul Pilon's Pointers	



Websites











GROWERTALKS



greenPROFIT







Website

GreenProfit.com GrowerTalks.com |

Monthly Rate

Opening ad to the website, then reduces in size and stays on the page.

When scrolling down, the ad appears at "Features" on the home page and on every page with articles including cover story for the month. Stays on the page until it's closed and is run of site.

Falls below the monthly cover image on the opening page and is run of site. Additional artwork required [300 x 250].

Article Banner [120 x 240]\$1,000 Appear on every page with articles including cover story for

Block Banner [300 x 250]\$1,200 Run of site.











HORTCalendar.com

Industry events website.

Monthly Rate

Header Banner [728 x 90]	\$950
Block Banner [300 x 250]	\$750
Side Banner [120 x 240]	\$650





CaliforniaTrials.com

Industry events website.



Advertising Rate

Header Banner [970 x 120] \$2,500 Additional artwork required [300 x 250].

Block Banner [300 x 250] \$950

See page 6 for e-newsletter pricing.

Curated Advertising Opportunities

PRINT



Behind the Business

Create a personal connection by telling a unique and interesting story about the history of your company. A great opportunity to celebrate a company anniversary or other important date.

- 1-page story about your company, written by our editor.
- Front cover callout of article!
- Optional Ball Publishing-produced podcast or video segment about your company. Additional cost.

COST \$6,000



Sponsored Article

- 2-page article spread displaying company logo.
- Written by your experts on topics including industry trends, research data or case studies.
- 1,000-1,200 words with 2-4 photos.
- Ball Publishing provides the editing, space, design and layout.
- PDF provided for expanded use.
- Included on GrowerTalks or Green Profit website.
- Also appears in digital edition.

COST \$5,000

Cover Tip-On

A high-visabilty faux cover tipon showcases your company's messaging in a 8.25 in. x 4 in. space. Attached with rubbery glue to the front cover, it includes a full-page space on the flip side for additional messaging. It also appears online in GrowerTalks' digital edition, linked to a URL.



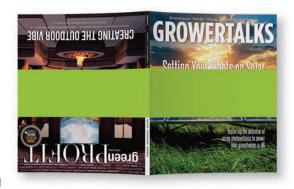
COST \$8,000

French Door Cover

Use this high-impact placement to emphasize your company's products. This front cover opening leads readers into a 2-page space with ample real estate for visuals and messaging.



COST \$8,500



Belly Band

Use this front and center placement to bring awareness to new product introductions or other messaging that commands high visibility. Advertiser provides preprinted belly band. Printing quotes available upon request.

COST \$7,500



- 2 months of side banner ads in one of our 2x/month e-newsletters.
- 1 product feature in "Trending Now" section with QR code to product video.

COST \$4,500

DIRECT MARKETING

Targeted Email E-blast

Instantly deliver your message to a focused audience of decision makers, driving quick engagement for things like:

- New product launches
- Seasonal promotions
- Product demonstrations
- Customer testimonials
- Exclusive purchase opportunities

COST \$400/THOUSAND + \$100 SETUP (\$600 MINIMUM)



Digital Edition E-blast

- Large [800 x 120] exclusive header banner ad in our monthly newsletter announcing the arrival of our digital edition.
- 26,000+ emails 38% open rate.

COST \$3,000

EDUCATE YOUR AUDIENCE



Webinar

These interactive educational sessions, featuring your experts and moderated by our editors, provide essential industry information for growers or retailers. They also convey a clear, focused message for your sales force. Share proven strategies, case studies and product enhancements that support both your customers and your sales goals.

Includes print and digital promotions, as well as attendee registrations.

COST \$6,500



Tech On Demand Podcast

Ball Publishing partners with your company to create focused podcasts featuring your experts and moderated by our editors to deliver insights and tools that help your customers succeed.

Share strategies, case studies and updates while reinforcing your sales message and positioning your company as an industry leader.

Includes print and digital promotions.

COST \$5,500

VIDEO



Trending Now Video

Ball Publishing will produce a 6-8 minute interview-style video segment promoting your product, moderated by a GrowerTalks | Green Profit editor. The finished video will be accessible via a QR code in the "Trending Now" section of our publication and added to our YouTube playlist, reaching over 4,700 subscribers.

Production and editing included.

COST \$3,000

Video Production



- High-Quality Production: Polished videos that showcase your brand effectively.
- Tailored Content: Customized segments aligned with your marketing goals.
- Expert Guidance: Clear and impactful messaging from experienced
- Comprehensive Distribution: Maximize reach across print and digital channels.
- Product demos, social media clips, educational, event coverage and more.

COST \$2,000+

Advertising Roadmap

targ	get audience	Growers	Garden Center Retailers
print	GrowerTalks Green Profit Biosolutions Guide Classified Section Sponsored Publications	x x x x	x x x
digital	GrowerTalks Green Profit California Trials HORTCalendar.com E-NEWSLETTERS Tech On Demand Acres Online buZZ! Acres of buZZ! PestTalks Perennial Pulse Nursery & Landscape Insider Tropical Topics Bloom Beat GreenTalks SPONSORED Digital Edition E-blast Targeted Email E-blast	x x x x x x x x x x x x x x x x	x x x x x x x x x x x
other	EDUCATIONAL Webinar Podcast VIDEOS Trending Now Custom Video California Trials	x x x x	x x x x

niche audiences

Perennial Pulse

Perennial Grower Products

Nursery & Landscape Insider

Nursery & Landscape **Grower Products**

Tropical Topics

Tropical & Houseplant **Products**

Bloom Beat

Cut Flower Products

GreenTalks

Sustainable Products



Material and Design Specifications

Print & Digital

Publication Trim Size

9 x 10.875 in. (229 x 276 mm)

Printing

Cover, half-web offset; body, web offset

Binding

Perfect bound, 1/8 in. (4 mm) grind at spine

Screen

150 line (60 lines per centimeter)

Bleed Page Size

9.25 x 11.125 in. (235 x 286 mm)

There is no extra charge for a bleed page.

*See ad template for additional detailed bleed instructions: www.ballpublishing.com/ productionguidelines

EMAIL ALL PRINT ADVERTISING MATERIALS to:

Kathy Wootton

Production Manager

ph 1.630.588.3352

email kwootton@ballpublishing.com

FTP upload available. Please call for instructions to verify your upload with Kathy.

Preferred medium for advertiser-supplied printed ad materials is high-resolution (minimum resolution 300 dpi), press-ready PDFs.

EMAIL ALL DIGITAL ADVERTISING MATERIALS to:

Denielle Noe

Publishing Assistant

ph 1.630.588.3233

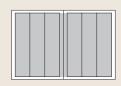
email dnoe@ballpublishing.com

Exact dimensions (pixels); jpg or gif; file size ≤100kb; URL is requested for each ad. Animation allowed. Flash not accepted for e-newsletters.

SHIP ALL INSERTS PREPAID TO:

Schumann Printers, Inc.,

Attn: Insert Warehouse Building #2, 200 Swarthout Road, Fall River, WI 53932



2-Page Spread

Live Area: 17 in. x 9.875 in. Trim: 18 in. x 10.875 in. Bleed: 18.25 in. x 11.125 in.



1/2-Page (horizontal) Live Area: 7.5 in. x 4.625 in.

Bleed option available*



Live Area: 8 in. x 9.875 in. Trim: 9 in. x 10.875 in. Bleed: 9.25 in. x 11.125 in.



1/3-Page (square) 4 875 in x 4 625 in



2/3-Page (vertical)

Live Area: 4.875 in. x 9.375 in. Bleed option available*



1/3-Page (vertical) Live Area: 2.375 in. x 9.375 in. Bleed option available*



1/2-Page Spread

Live Area: 16.5 in. x 4.625 in. Bleed: 18.25 in. x 5.5 in.



1/6-Page (vertical) 2.375 in. x 4.625 in.



1/2-Page Island

Live Area: 4.875 in. x 6.875 in. Bleed option available



ballpublishing.com/productionguidelines

ADVERTISING CLOSE		MATERIAL DUE	
GrowerTalks Green Profit		Print & Digital	
January	11-25-24	12-6-24	
February	12-23-24	1-6-25	
March	1-24-25	2-6-25	
April	2-24-25	3-6-25	
May	3-24-25	4-7-25	
June	4-24-25	5-6-25	
July	5-23-25	6-6-25	
August	6-24-25	7-7-25	
September	7-24-25	8-6-25	
October	8-25-25	9-5-25	
November	9-24-25	10-6-25	
December	10-24-25	11-6-25	

Enhancements

Custom pieces, polybag inserts, gate fold, bind-in cards, heavy stock, metallic ink, and PMS match colors are available. Contact your account manager for information and pricing.

Pricing for maximum full page 2-sided insert, does not include additional postage or poly-bagging charges. Charges depend on quantity specified by customer. No postage fee for inserts that conform to Media Kit specs.

Interested in Advertising?

TOLL-FREE NUMBER: 1.866.888.4ADS (4237)



NORTH AMERICA-WEST **PAUL BLACK**

1.630.588.3301 pblack@ballpublishing.com



NORTH AMERICA-EAST KIM R.L. BROWN

1.630.588.3433 kbrown@ballpublishing.com



SALES COORDINATOR

ADRIANA HEIKKILA

1.630.588.3106 aheikkila@ballpublishing.com

JANUARY BUY ONE-GET ONE FREE!

Ad Close: 11-25-24 | Material Due: 12-6-24

When you commit to advertising in the 2025 January issue of GrowerTalks | Green Profit, with an increased schedule over 2024, you will receive one free matching ad in 2025.*

*Buy One-Get One Free offer may not be combined with customized advertising programs. Contact your account

MAY FREE AD EFFECTIVENESS STUDY

Ad Close: 3-24-25 | Material Due: 4-7-25

Your full page ad in GrowerTalks | Green Profit provides a free ad effectiveness study.

FREE READER SERVICE LEADS

Print advertisements receive leads from each running issue.



Privad RATES 2025

- "					
	12x	9x	6x	3x	1x
1/6 Page	\$785	\$820	\$850	\$940	\$975
1/3 Page	\$2,175	\$2,250	\$2,310	\$2,460	\$2,525
1/2 Page	\$2,550	\$2,685	\$2,795	\$2,900	\$2,990
1/2-Page Island*	\$2,685	\$2,830	\$2,955	\$3,065	\$3,165
2/3 Page	\$2,900	\$3,060	\$3,210	\$3,330	\$3,445
Full Page	\$3,610	\$3,840	\$4,000	\$4,185	\$4,345
Product Feature	\$400	\$400	\$400	\$400	\$400
Insert Rate per Page	\$2,530	\$2,770	\$2,915	\$3,080	\$3,540
Postcard**	\$1,110	\$1,140	\$1,245	\$1,310	\$1,590

*1/2-Page Island premium makes advertiser only ad on page. ** 3.5 in. x 5 in. up to 4 in. x 7 in. preprinted on both sides, plus tipping charges

DISCOUNTED PACKAGES

Make the most of your marketing dollars with one of these conveniently bundled multi-platform marketing opportunities.



Print: 6x-1/6 Page

Website: 1 Month Banner Bonus: 1 Product Feature Direct Mail List: 1x Usage 9 Months of Sales Leads

TOTAL COST

\$4,000



Print: 6x-1/3 Page

Website: 1 Month Banner Bonus: 1 Product Feature Direct Mail List: 1x Usage 9 Months of Sales Leads

TOTAL COST

\$9,900



Print: 6x-1/2 Page

Website: 2 Months Banner Bonus: 2 Product Features Direct Mail List: 1x Usage 10 Months of Sales Leads

TOTAL COST

\$11,900





GrowerTalks.com/Classifieds GreenProfit.com/Classifieds

Email classifieds@ballpublishing.com or call 1.630.588.3352 to place a classified.

Our classified pages are a cost-effective way to sell a variety of products or offer services on a budget. Just use our simple online submission forms to get started!

\$1.50 per word, including company name and address. \$10 upcharge for blind ads requiring a box number, \$30 upcharge for white knockout option. To calculate the number of words, use our simple online form or use the word count feature in Microsoft Word. Display Ads are \$150 per column inch (25 mm).

No frequency discounts or agency commission.